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David J. Lynn

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#1121925 in eBooks 2010-09-14 2010-09-14 File Name: B0043M58Y4 | File size: 70.Mb

David J. Lynn : Emerging Market Real Estate Investment: Investing in China, India, and Brazil (Frank J. Fabozzi Series) before purchasing it in order to gauge whether or not it would be worth my time, and all praised Emerging Market Real Estate Investment: Investing in China, India, and Brazil (Frank J. Fabozzi Series):

1 of 1 people found the following review helpful. Wealth of Information for Analyzing Investment Opportunities By Individual Investor As mature western economies experience economic woes with greater frequency, it makes for a

compelling case to search for opportunities where growth is occurring. It will undoubtedly be led by maiden resource rich developing nations. While equity is one way to participate in that growth, some of the greatest wealth will be made by those who own real estate in those regions. Most printed texts on the subject focus on arguing the case for investing in the emerging countries, but they lack details on how to analyze properties. I found "Emerging Market Real Estate Investment" a useful step by step guide on how to approach real estate abroad. It focuses on the critical components in evaluating opportunities and gives the defining factors behind "location, location, and location". Those who are serious about investing in foreign real estate should find a wealth of information in this comprehensive guide. MJ. Chang. 1 of 1 people found the following review helpful. Strong Overview of Specific Strategies By Real Estate Student I am currently a student at one of the top real estate programs in the US and read this book to gain insight into emerging market strategy. The first chapters present general guidance on real estate investment, and essentially "create the case" for investment in the asset class versus bonds and stocks. The subsequent chapters delve into the macro and micro economic factors effecting each of the examined nations: India, China, and Brazil. Each country's macro economy is discussed, and then the authors drill down to characteristics of specific tier 1, 2, and 3 cities. After evaluating economies, the authors present succinct risk reward analyses of various strategies in each country. The only factor that I felt was missing was a direct commentary on risk premium for US institutional capital going abroad. General risks were addressed so readers can draw their own conclusions, but it would have been nice to see what trends the experts observe. 1 of 1 people found the following review helpful. review of emerging market real estate investment By pythis book was written in a very easy to read format and style. For example: the book uses many tables to list out factors, drivers, etc. People who have no real estate investment background can learn the topic by reading this book, especially its "Fundamentals of Real Estate Investment" chapter. It is suitable reading materials for MBA classes in real estate investment. Comparing India, China, and Russia markets in a consistent format: overview of the market environment, investment strategies, etc. helps readers to develop a quick grasp of these markets. I'm wondering whether the book will have a sequel to include Korea in the comparison and the rapid changes in the real estate market of the other three countries

Emerging markets in real estate investing have been an increasing focus for institutional real estate investors worldwide. Part of the Fabozzi series, this book is an insightful overview of international real estate focusing on three of the BRICs: China, India, and Brazil. The authors provide a framework for thinking about these dynamic markets characterized by youthful populations, extraordinary demand, capital inefficiency, and aspiration. Also discussed are the sociopolitical issues, policy, and entry/exit strategies. Notably, the book makes a sanguine assessment of the risks and opportunities of alternative strategies in each country.

From the Inside Flap In recent years, China, India, and Brazil have received much attention, and rightfully so. They are among the biggest and fastest-growing economies, encompassing a significant percentage of the world's land coverage, 30 percent of the world's population, and amounting to a combined gross domestic product (GDP) of more than twelve trillion dollars. While there are ample real estate investment opportunities available in these and other emerging markets, understanding the dynamics of this important asset class is essential if you intend on making prudent investments. Focusing primarily on private equity real estate investment in China, India, and Brazil, this reliable resource details an approach to commercial real estate investment in emerging markets and illustrates several strategies and analytical methods crucial to successful investment. Filled with in-depth insights and expert advice, Emerging Market Real Estate Investment focuses on investment themes and strategies as well as the economic, legal, and institutional environment of each country. Opening with two informative chapters that provide an overview of the fundamentals of commercial and international real estate investment, this practical guide also includes in-depth country-specific chapters on China, India, and Brazil. These chapters contain: An examination of the economic, institutional, and political environment of each country A discussion of the main features of each real estate market, including real estate foreign direct investment (FDI) A review of the major real estate markets and submarkets in each country An analysis of the four or five primary real estate sectors in each country: office, retail, residential, industrial, and hotel where applicable A discussion of real estate investment options and strategies Whether yoursquo;re an institutional or private investor, the ability to achieve higher returns and portfolio diversificationmdash;while accessing a larger investment universesmdash;is essential. Emerging Market Real Estate Investment will show you what it really takes to make this happen and put you in a better position to excel when investing in real estate abroad. From the Back Cover Praise for Emerging Market Real Estate Investment "An indispensable tool for executing successful international real estate investment strategies with a focus on the biggest and fastest growing emerging markets. This is the only book of its kind. A must-have for serious investors."mdash;Stephen M. Renna, President of the National Association of Real Estate Investment Managers "David Lynn and Tim Wang combine their extensive industry experience in real estate research and strategy into an insidersquo;s look at how the professionals think about and act on international real estate opportunities. Reading this book is like having a preferred seat on the investment committee at a major international real estate investment firm."mdash;Dr. David Funk, Director of the Cornell

University Program in Real Estate"For anyone considering investing or working in real estate in China, India, or Brazil, this is the definitive starting point. David Lynn and Tim Wang provide a timely and thorough introduction to each country's economy and nascent real estate markets."mdash;Dr. Peter Linneman, Principal of Linneman Associates and the Albert Sussman Professor of Real Estate, The Wharton School"A compelling argument for investing in real estate opportunities in China, India, and Brazil. This is the most comprehensive discussion of topics and investment strategies that real estate investors must consider when evaluating emerging markets."mdash;Robert M. White, Jr., CRE, Founder and President of Real Capital Analytics Inc."The best guide there is to real estate markets in the high economic growth countries of Brazil, India, and China. If you are a private equity investor contemplating emerging market real estate, read this book."mdash;James Fetgatter, Chief Executive Officer, Association of Foreign Investors in Real Estate (AFIRE)About the AuthorDAVID J. LYNN, PhD, is an institutional real estate investor, strategist, and portfolio manager with extensive experience in national and international markets. Currently, he is Managing Director, Head of the Research and Investment Strategy Group, and Generalist Portfolio Manager at ING Clarion Partners. In this capacity, he directs the firm's strategic and tactical investment decisions regarding investment portfolios. He is also a member of the Investment and Operating Committees, where he makes decisions on billions of dollars of new investments, portfolios, fund strategies, and dispositions. Lynn's theoretical work has yielded new approaches and analytical techniques in the areas of active portfolio management, market forecasting, financial distress, and emerging markets. He has published widely on the subjects of real estate investment, development, economics, and land use. Lynn has written or coauthored over seventy articles, internal investment and strategy papers, and three major books, including *Active Private Equity Real Estate Strategy*. He writes a highly regarded column called "Capital Trends" in *National Real Estate Investor* magazine and is frequently cited in the media for his views on the economy and the real estate industry. Lynn earned his PhD in financial economics from the London School of Economics, where he also earned a master of science specializing in finance. He holds an MBA from MIT's Sloan School of Management.TIM WANG, PhD, is Senior Vice-President and Senior Investment Strategist with the Research and Investment Strategy Group at ING Clarion Partners. Dr. Wang joined ING Clarion Partners in 2006 and has authored more than fifty internal and external real estate investment strategy and market research articles and book chapters. He is a frequent speaker at industrial conferences. Tim holds an MBA from New York University and a PhD from the University of Georgia.