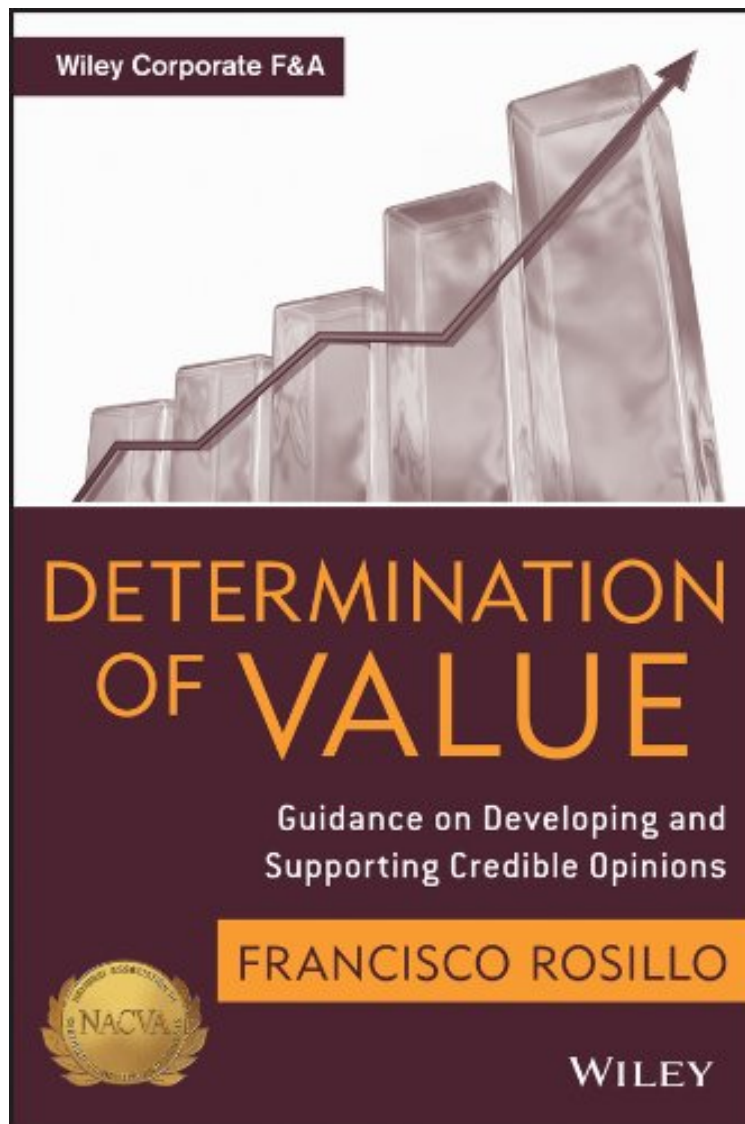


(Ebook pdf) Determination of Value: Appraisal Guidance on Developing and Supporting a Credible Opinion (Wiley Corporate FA)

Determination of Value: Appraisal Guidance on Developing and Supporting a Credible Opinion (Wiley Corporate FA)

Frank Rosillo

*DOC | *audiobook | ebooks | Download PDF | ePub*



DOWNLOAD



+

READ ONLINE

#3018553 in eBooks 2013-04-19 2013-04-19 File Name: B00CGXI65A | File size: 57.Mb

Frank Rosillo : Determination of Value: Appraisal Guidance on Developing and Supporting a Credible Opinion (Wiley Corporate FA) before purchasing it in order to gage whether or not it would be worth my time, and all praised Determination of Value: Appraisal Guidance on Developing and Supporting a Credible Opinion (Wiley Corporate FA):

1 of 1 people found the following review helpful. Mr. Rosillo dis a masterful jobBy John M.Frank Rosillo is a friend

of mine and a master of business valuations. His philosophy and his motivational approach are good for all practicing professionals, regardless of the discipline. 2 of 2 people found the following review helpful. A most unique business valuation book By Howard A. Lewis A brilliant walk through the world of valuation and credibility. Chock full of common sense, historical background and practical tips, Rosillo's book belongs on the shelf of every valuator and attorney who uses them.

How to develop and support a credible opinion of value based on a foundational framework This book provides knowledge and guidance to valuation practitioners on achieving a new level of professionalism and credibility, as well as to those stakeholders in the valuation process in need of assessing the credibility of an appraiser's work product for decision-making purposes. It introduces a well defined framework of key credibility concepts and procedures at each step of the appraisal process, including reasonableness tests, valuation methodologies, financial analysis, economic and industry analysis, engagement planning, and informed judgment. Provides needed guidance to valuation practitioners to enhance their valuation practice and improve the credibility of the appraiser's work product Offers guidance to stakeholders in the valuation process in need of assessing the credibility of an appraiser's work product for decision-making purposes Get foundational framework appraisal advice with the proven guidance found in Determination of Value.

From the Inside Flap When it comes to matters involving the proffering of opinions, such as situations involving the determination of value, disputes often center on whether or not an opinion of value is credible. Decision makers and stakeholders need to be able to effectively assess the credibility of an appraiser's work for decision-making purposes. In one comprehensive volume, *Determination of Value* provides knowledge and guidance to valuation practitioners on achieving a new level of professionalism and credibility. Written by Francisco "Frank" Rosillo, a recognized expert in the field of valuation, this important resource introduces a well-defined framework of key credibility concepts and procedures at each step of the appraisal process, including reasonableness tests, valuation methodologies, financial analysis, economic and industry analysis, engagement planning, and informed judgment. The author emphasizes the "Credibility Pyramid" framework, a new perspective on the determination of value applying well-defined key credibility concepts at each and every step of the appraisal process, so that users can not only replicate the results reported in an appraiser's work product, but also see how the appraiser achieved credible results. Offering appraisal guidance on how to develop and support a credible opinion of value based on this foundational framework, Rosillo considers: The importance of a well-defined analytical process Climbing the credibility pyramid How to develop and report your opinion Enhancing the integrity of your opinion ing the work of others Business valuation analysts, appraisers, litigation experts, estate and corporate attorneys, corporate development officers, intermediaries, and venture capitalists will find this book to be a timely guide for ensuring credible results. From the Back Cover Develop and support a credible opinion of value based on a foundational framework Written by Francisco "Frank" Rosillo, a veteran in the valuation field, *Determination of Value* is an essential guide for valuation practitioners eager to enhance their valuation practice and improve the credibility of the appraiser's work product. The process outlined in the book spotlights a new perspective to the determination of value; a credibility pyramid framework that allows you to see step by step how your appraiser achieved credible results. Reflecting the view that to be credible, analytical work and any related developmental assumptions, conclusions, and summations must provide a path for others to follow, as well as the means to replicate your work and obtain similar results, *Determination of Value* looks at: The attributes of a credible opinion Decision making and the roles of stakeholders apart from opining individuals How to enhance the integrity of your opinion Constructing a review methodology designed to assess whether the methods and procedures undertaken accomplished the proposed purpose Laying out a proven way of approaching the process of determining value, this comprehensive book reveals much-needed guidance to valuation practitioners for achieving a new level of professionalism and credibility. About the Author Francisco "Frank" ROSILLO, CPA, ABV, ABAR, CBA, CVA, CFE, CFF, CFFA, is the managing director of the Valuations and Forensics Advisory, LLC. Serving an international clientele, the firm provides business valuations, mergers and acquisitions transactions, and forensic accounting advisory services. Rosillo is a frequent national lecturer and trainer in valuation and forensic accounting topics. He has authored Institute of Business Appraisers (IBA) and National Association of Certified Valuators and Analysts (NACVA) courses and the practice aid, *Business Appraisal*. Frank also teaches a five-day NACVA Appraisal Workshop and is a member of the Board of Governors of the Institute of Business Appraisers. He has been the recipient of several CPA accounting professional awards in business valuations and litigation support. His financial expert witness experience includes cases in federal and state courts.